

**THE TOP 50 ELECTRICAL CONTRACTORS**

Ranking		Company	Headquarters	2012 Sales	% change (2011-2012)
2013	2012				
1	1	EMCOR Group, Inc.	Norwalk, Conn.	\$1,230,000,000	-27.6%
2	3	MYR Group, Inc.	Rolling Meadows, Ill.	\$999,000,000	28.0%
3	2	Rosendin Electric	San Jose, Calif.	\$890,000,000	8.9%
4	10	MMR Group	Baton Rouge, La.	\$712,000,000	131.9%
5	4	M.C. Dean, Inc.	Dulles, Va.	\$590,129,678	-15.1%
6	5	Cupertino Electric, Inc.	San Jose, Calif.	\$570,000,000	-0.7%
7	7	Henkels & McCoy, Inc.	Blue Bell, Pa.	\$504,484,837	4.7%
8	9	The Truland Group	Reston, Va.	\$486,000,000	48.6%
9	6	Integrated Electrical Services, Inc.	Houston	\$456,000,000	-5.4%
10	8	Bergelectric Corp.	Los Angeles	\$478,581,224	21.2%
11	11	The Newtron Group, LLC	Baton Rouge, La.	\$442,000,000	49.8%
12	13	Helix Electric, Inc.	San Diego	\$360,000,000	35.3%
13	20	E-J Electric Installation Co.	Long Island City, N.Y.	\$305,640,000	50.9%
14	12	Wayne J. Griffin Electric, Inc.	Holliston, Mass.	\$291,388,000	1.8%
15	23	Miller Electric Co.	Jacksonville, Fla.	\$277,450,701	51.5%
16	14	Fisk Electric Co.	Houston	\$260,164,000	-2.1%
17	17	Faith Technologies, Inc.	Menasha, Wis.	\$260,163,800	4.7%
18	22	Cache Valley Electric Co.	Logan, Utah	\$258,036,424	39.2%
19	NL	Phalcon, Ltd.	Farmington, Conn.	\$257,600,000	NA
20	NL	Hunt Electric Corp.	St. Paul, Minn.	\$243,849,000	NA
21	26	Sachs Electric Co.	St. Louis, Mo.	\$222,000,000	40.5%
22	NL	Hatzel & Buehler, Inc.	Wilmington, Del.	\$206,535,647	NA
23	NL	Sargent Electric Co.	Pittsburgh	\$206,000,000	NA
23	19	ISC Constructors, LLC	Baton Rouge, La.	\$206,000,000	-12.5%
25	21	Walker Engineering, Inc.	Irving, Texas	\$189,000,000	-6.0%
26	18	Motor City Electric Co.	Detroit	\$183,609,000	-24.5%
27	16	Parsons Electric LLC	Minneapolis	\$173,040,000	-34.2%
28	NL	Electrical Construction Co.	Portland, Ore.	\$165,000,000	NA
29	30	New River Electrical Corp.	Cloverdale, Va.	\$157,662,668	16.2%
30	25	RailWorks Corp./L.K. Comstock	New York	\$157,035,292	-2.6%
31	31	Sprig Electric Co.	San Jose, Calif.	\$144,205,660	6.5%
32	38	Power Design, Inc.	St. Petersburg, Fla.	\$141,000,000	28.2%
33	46	Ludvik Electric Co.	Lakewood, Colo.	\$140,671,000	69.2%
34	27	Freestate Electrical Service Co.	Laurel, Md.	\$140,000,000	-6.7%
35	41	Egan Co.	Brooklyn Park, Minn.	\$137,000,000	50.5%
36	35	Guarantee Electrical Co.	St. Louis	\$136,000,000	13.4%
37	24	Gaylor, Inc.	Indianapolis	\$135,126,936	-25.1%
38	39	The Morse Group, Inc.	Freeport, Ill.	\$131,629,584	NA
39	29	Inglett & Stubbs, LLC	Mableton, Ga.	\$129,049,000	-10.8%
40	37	Gill-Simpson, Inc.	Baltimore	\$119,854,072	1.3%
41	36	O'Connell Electric Co., Inc.	Victor, N.Y.	\$118,370,000	-0.7%
42	43	ERMCO, Inc.	Indianapolis	\$116,100,000	30.0%
43	NL	Lake Erie Electric Companies	Westlake, Ohio	\$108,785,002	NA
44	NL	Cochran, Inc.	Seattle	\$108,000,000	NA
45	NL	Continental Electrical Construction Co.	Oak Brook, Ill.	\$103,000,000	NA
46	33	Cleveland Electric Co.	Atlanta	\$95,176,085	-21.0%
47	42	Star-Lo Electric, Inc.	Whippany, N.J.	\$93,000,000	3.3%
48	40	Mona Electric Group, Inc.	Clinton, Md.	\$92,000,000	-5.2%
49	NL	Collins Electrical Co., Inc.	Stockton, Calif.	\$90,161,797	NA
50	48	Alterman, Inc.	San Antonio	\$89,430,000	9.9%

NL (not listed). This company did not appear in last year's Top 50 listing.

NA (not available). EC&M did not have access to the electrical and datacom sales figure for 2011.